Lifeway Foods Reports Record 3rd Quarter 2009 Revenues and Earnings Results

- Q3 Revenues Up 37%
- Q3 Gross Profit Increases 77%; Q3 2009 Gross Margins up to 41% from 31% in Q3 2008
- Q3 2009 Operating Income Increases 121% from same period in 2008
- Q3 2009 Pre-tax Income Increases 168% from same period in 2008

Morton Grove, IL—November 16, 2009—Lifeway Foods, Inc., (Nasdaq: LWAY), makers of the nutritious, probiotic dairy beverage called kefir, announced today for the third quarter ended September 30, 2009, total consolidated group sales increased by \$4,193,594, (approximately 37%) to \$15,433,876 during the three month period ended September 30, 2009 from \$11,240,282 during the same three month period in 2008. This increase is primarily attributable to increased sales and awareness of Lifeway's flagship line, Kefir, as well as ProBugs® Organic Kefir for kids. Additionally, Lifeway recorded revenues from its February 6, 2009 acquisition of Fresh Made Dairy. Included in the total group sales was approximately \$2,190,000 of revenue related to this acquisition and recorded during the third quarter of 2009.

Cost of goods sold as a percentage of sales, excluding depreciation was approximately 58% during the third quarter 2009, compared to about 67% during the same period in 2008. The decrease was primarily attributable to the decreased cost of conventional milk, our largest raw material, and the cost of transportation and other petroleum based production supplies. Gross profit increased approximately 77% during the third quarter of 2009, when compared with the same period in 2008.

Operating expenses as a percentage of sales were approximately 20% during the third quarter 2009, compared to about 18% during the same period in 2008. This increase is primarily attributable to a 111% increase in amortization expense, a non cash expense, related to the February 6, 2009 acquisition of Fresh Made Dairy.

Total operating income increased by \$1,772,193, (approximately 121%) to \$3,239,432 during the third quarter 2009, from \$1,467,239 during the same period in 2008.

Total income before taxes increased by \$1,884,819 (approximately 168%) to \$3,007,652 during the third quarter 2009, from \$1,122,833 during the same period in 2008.

Provision for income taxes was \$1,636,911, or a 54% tax rate, for the third quarter ended September 30, 2009, compared with a provision for income taxes of \$267,917, or a 24% tax rate, for the same period in 2008.

Total net income was \$1,370,741 or \$.08 per share for the third quarter ended September 30, 2009, compared with \$854,916 or \$.05 per share in the same period in 2008. This represents a 60% increase in net income from the third quarter 2009 when compared to the same period in 2008.

Nine-Month Period Ended September 30, 2009

Total income before taxes increased by \$4,440,498, (approximately 110%) to \$8,474,370 during the ninemonth period ended September 30, 2009, from \$4,033,872 during the same period in 2008. Provision for income taxes was \$3,024,261, or a 36% tax rate, for the nine-month period ended September 30, 2009, compared with a provision for income taxes of \$1,378,632, or a 34% tax rate, for the same period in 2008.

Total net income was \$5,450,109, or \$.32 per share for the nine-month period ended September 30, 2009, compared with \$2,655,240, or \$.16 per share in the same period in 2008. This represents a 105% increase in net income from the nine-month period ended September 30, 2009 when compared to the same period in 2008.

Net cash provided by operating activities was \$5,504,144 during the nine months ended September 30, 2009, which is an increase of \$1,872,155 when compared to the same period in 2008.

Edward Smolyansky, CFO commented, "We are extremely pleased at our record third quarter 2009 results. This was again the best quarter in our company's history from both the revenue side as well as the bottom line. Even though the cost of our conventional milk and other raw materials has increased during in the third quarter, our gross margins have remained strong and consistent."

Smolyansky added, "During the fourth quarter, weekly sales volumes continue at a record pace, and existing customers are consistently increasing their orders from previous weeks. Additionally, starting in late December, we will resume shipments to Costco in the Midwest, the first shipments since June 2009. Our cash flows remain very robust, and just this past couple of weeks, we paid down approximately \$1.5 million in debt taken out to finance our February 6, 2009 acquisition as well as other current and long term liabilities."

Lifeway Foods, Inc. Phone: 877.281.3874 Email: <u>info@Lifeway.net</u> www.Kefir.com and www.StarfruitCafe.com

 Find Lifeway Foods, Inc. on Facebook: http://www.facebook.com/lifeway.kefir,

 Follow us onTwitter: http://twitter.com/lifeway_kefir, and http://twitter.com/starfruitcafe

 Flickr:
 http://www.flickr.com/photos/lifeway_kefir

 YouTube:
 http://www.flickr.com/photos/lifeway_kefir

About Lifeway Foods

Lifeway Foods, Inc., recently named one of Fortune Small Business' Fastest Growing Companies for the 4th consecutive year, is America's leading supplier of the cultured dairy product known as Kefir, and America's sole supplier of Organic Kefir. Lifeway Kefir is a dairy beverage that contains 10 exclusive live and active probiotic cultures. While most regular yogurt contains only two or three of these "friendly" cultures, Lifeway Kefir products offer even more nutritional benefits. Lifeway produces 12 different flavors of its drinkable Kefir and Organic Kefir products called ProBugs (TM) with a no-spill pouch and kid-friendly flavors like Orange Creamy Crawler, Goo Berry Pie, and Sublime Slime Lime. In addition to its line of Kefir products, the company produces a variety of probiotic cheese products, and a line of products marketed in US Hispanic communities called La Fruta Drinkable Yogurt (yogurt drinks distinct from Kefir).

This news release contains forward-looking statements. Investors are cautioned that actual results may differ materially from such forward-looking statements. Forward-looking statements involve risks and uncertainties including, but not limited to, competitive pressures and other important factors detailed in the Company's reports filed with the Securities and Exchange Commission.

	(Ur	audited)	(Una	(Unaudited)			
	Three M	Ionths Ended	Nine Mo	Nine Months Ended			
-	1	ember 30,	-	September 30,			
-	2009	2008	2009	2008			
Sales	15,433,876	\$ 11,240,23	\$ 43,649,383	\$ 33,885,912			
Cost of goods sold	8,892,088	7,505,794	24,994,778	22,403,574			
Depreciation expense	288,613	197,366	859,044	581,920			
Total cost of goods sold	9,180,701	7,703,160	25,853,822	22,985,494			
Gross profit	6,253,175	3,537,122	17,795,561	10,900,418			
Selling Expenses	1,231,216	957,978	3,176,162	3,171,269			
General and Administrative	1,613,828	1,032,043	5,173,724	3,109,506			
Amortization expense	168,699	79,862	508,086	239,585			
Total Operating Expenses	3,013,743	2,069,883	8,857,972	6,520,360			
Income from operations	3,239,432	1,467,239	8,937,589	4,380,058			
Other income (expense):							
Interest and dividend income	34,180	95,042	144,899	261,037			
Rental Income	12,047	13,647	33,340	36,940			
Interest expense	(99,864)		928) (364,337)	(226,851)			
Impairment of marketable securities		(270,		(270,908)			
Loss on Disposition of Equipment			(2,825)				
Gain (loss) on sale of marketable			, , , , , , , , , , , , , , , , , , , ,				
securities, net	(178,143)	(110,	259) (274,296)	(146,404)			
Total other income (Expense)	(231,780)	(344,		(346,186)			
Income before provision for	2 007 (52	1 100 000	9 474 270	4 022 072			
income taxes	3,007,652	1,122,833	8,474,370	4,033,872			
Provision for income taxes	1,636,911	267,917	3,024,261	1,378,632			
Net income	\$ 1,370,741	\$ 854,	916 \$ 5,450,109	\$ 2,655,240			
Basic and diluted earnings per							
common share	0.08	0.05	0.32	0.16			
Weighted average number of shares outstanding	16,798,623	16,730,650	16,799,134	16,867,890			
COMPREHENSIVE INCOME							
Net income	\$ 1,370,741	\$ 854,	916 \$ 5,450,109	\$ 2,655,240			
Other comprehensive income (loss), net of tax: Unrealized gains (losses) on marketable securities (net of tax benefits) Less reclassification adjustment	114,628	(480,	045) 326,060	(895,641)			
Less reclassification adjustment							

taxes)	 104,609	64,746	161,071	85,963
Comprehensive income	\$ 1,589,978	\$ 439,617	\$ 5,937,240	\$ 1,845,562